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	16 June 1967	
	Mr. Echols:	
STATINTL	For the 2 o'clock meeting this afternoon in Mr. Bannerman's office subject: CIA/AID Grade Comparability to be attended by you and Mr.	STATINTL
	Helen	

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		111N 1961 P	
MEMORANDUM FOR: Deputy Di	rector for Support		
SUBJECT : CIA/AID G	rade Comparability		
1. This memorandum is suggests action by you in	s for your information operagraph 3.	and	
2. The attached report the PMCD covers the essent one exists, in Vietnam. The which those at the managustified. Others at the level could be eliminate within our ability to apply necessary or desirable is a	tals of the grade problemere are differences, so gerial level appear one journeyman professioned by administrative action.	ome of generally mal tion	25X
to meet with you we might take with their low would propose that FE Divised discussion because any action have effect beyond FE's are with me.	tion not be represented on we might agree to to	me actions I for this ke would	
	/s/ Emmett D. Echols Emmett D. Echols Director of Personnel		
Att.			25X
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Report on Comparability of CIA Grades in Vietnam to Those of AID

A review of the grades of AID positions in Vietnam on the basis of very limited information available at this time indicates that the grade structure for AID positions ranges up to three grades higher than the grade structure for CIA positions. However, when reviewing available program information it appears that there may be some justification for the higher grades in certain cases.

The position of Mission Director for the AID program in Vietnam is established at FA-03, \$27,000 per year. The position of Chief of Station for CIA in Saigon is established at grade GS-18, \$25,890 per year. When viewing these positions from a managerial standpoint there appears to be justification for the grade difference. For example AID has 2407 positions in Vietnam against approximately for CIA. AID activities in Vietnam are very broad and diversified covering such areas as commerce, industry, trade, agriculture, education; public health, public safety, public works, labor, community development, housing, transportation, private enterprise, and communications on a national basis. In general the difference in grade level between the Chief of Station position (CIA) and the Mission Director position (AID) is reflected in all management and supervisory positions at all organizational levels.

At the professional worker level the Agency grade pattern is approximately one grade lower than in AID. For example the worker levels for Agency positions are GS-11, 12, and 13. In AID the worker levels are GS-12, 13, and 14. There are a considerable number of Agency professional positions established at the GS-11 level for the Vietnam Station. These grades were

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established to accommodate junior officers, and maintain as closely as possible average grade controls. Allocation of most of these positions to the GS-12 level when deemed necessary would not involve much difficulty from a classification standpoint although average grade considerations would be involved.

At the nonprofessional level the grade structure for Agency positions' compares very favorably with AID.

The lack of job information on AID positions as well as background information on organization structure and lines of authority preclude a position-by-position comparison. To make such a comparison will require more information from AID, both headquarters and the field and an organization chart for OCO. If such a comparison is desirable it is estimated that it would take several weeks before detailed information could be developed.

In reviewing personnel policy in AID it appears that factors other than duties and responsibilities were taken into consideration in establishing grades of positions. These factors include the availability of qualified personnel and the salary desired by applicant. Many of the AID positions are filled by temporary personnel recruited specifically for a position in Vietnam. Upon completion of the job such personnel have no further employment rights with AID and are normally terminated. AID staff employees accepting overseas assignments that involve promotions are promoted on a temporary basis and are cut back to their original grade upon completion of the assignment unless they can be absorbed at the higher grade in headquarters.

In view of the absence of position information from AID on Vietnam, it is believed that the Agency should defer any changes in grades of positions in Vietnam at this time.

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If a promotion policy unique to the Vietnam Station is to be considered, it is recommended that this policy establish promotions on a temporary basis for duration of the employees' assignment to Vietnam. Also, any promotion recommendation must be submitted only after the incumbent has demonstrated his ability to perform the duties of the position to the satisfaction of his superiors. The temporary nature of the promotion should be very explicit and the employee should have definite understanding that he will be returned to his permanent grade immediately upon completing his assignment in Vietnam. However, the temporary promotion policy should not in any way preclude the consideration of employees in Vietnam for a permanent promotion or assignment to a higher level position during a tour of duty in Vietnam.

AID POSITION AND PERSONNEL GRADE DISTRIBUTION

Vietnam

AID	GS				
GRADE	EQUIV.	# Pos.	% of Pos.	# Pers.	% of Pers.
FSR-1	GS-17	30	1.5%	21	1.%
2	GS-16	52	2.%	50	3.%
3	GS-14	363	15.%	189	10.%
4	GS-13	700	29.%	335	19.%
5	GS-12	630	26.%	310	18.%
6	GS-10	394	16.%	298	17.%
7	GS-08	70	3.%	241	14.%
8	GS-07	13	. 5%	134	8.%
9	GS-06			4	.23%
FSS-2				1	.06%
3	GS-12	2	.08%	0	
4	GS-10	0	0	0	
5	GS-09	6	.24%	2	.11%
6	GS-08	11	.40%	11	.63%
7	GS-07	38	2.5%	32	2.%
8	GS-06	52	2.%	47	3.%
9	GS-05	44	2.%	35	2.%
10	GS-04	2	.08%	23	1.3%
TOTAL		2407*		1733	

* AID MISSION DIRECTON, FA-03, NOT INCLUDED IN ABOVE LISTING.

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FOREIGN SERVICE OFFICERS; STAFF OFFICERS AND EMPLOYEES

Sec. 106. (a) The fourth sentence of section 412 of the Foreign Service Act of 1946, as amended (22 U.S.C. 867), is amended to read as follows: "The per annum salaries of Foreign Service officers within each of the other classes shall be as follows:

"Class 1	19, 333 15, 841 12, 873 10, 602 8, 843 7, 473	\$24, 770 20, 004 16, 391 13, 321 10, 970 9, 147 7, 724	\$25,890 20,675 16,941 13,769 11,338 9,451 7,975	\$21, 347 17, 491 14, 217 11, 708 9, 755 8, 226	\$22,018 18,041 14,665 12,074 10,059 8,477	\$22, 689 18, 591 15, 113 13, 442 10, 363 8, 728	\$23, 360 19, 141 15, 561 12, 810 10, 667 8, 979
Class 7 Class 8	7, 473					8,728 7,516	8,979 7,729".

(b) The second sentence of subsection (a) of section 415 of such Act (22 U.S.C. 870(a)) is amended to read as follows: "The per annum salaries of such staff officers and employees within each class shall be as follows:

					1	i	1	3	
\$15, 841	\$16, 391	\$16, 941	\$17, 491	\$18,041	\$18, 591	\$19, 141			\$20, 791
			14, 217	14,665	15, 113	15,561	16,009		16, 905
					12,442	12.8:0	13, 178	13, 546	13,914
					10, 303	10 367	10,971	11, 275	11,579
						9, 306	9, 878	10, 150	10, 422
						8,641	8,881	9, 121	9, 361
							8, 140	8.358	8,576
							7, 239	7, 437	7, 635
								6,749	6,925
									6. 216
2,779	1,930	2,1100	U, 200	17, 310	0,010	0,130	0,000	, 000	0,010
	\$15, 841 12, 873 10, 602 8, 843 7, 974 7, 201 6, 614 5, 853 5, 341 4, 776	12, 873 13, 321 10, 002 10, 970 8, 843 9, 147 7, 974 8, 246 7, 201 7, 441 6, 014 6, 632 5, 853 6, 051 5, 341 8, 517	12, 873 13, 321 13, 769 10, 002 10, 970 11, 338 8, 843 9, 147 9, 451 7, 974 8, 246 8, 518 7, 201 7, 444 7, 681 6, 014 6, 832 7, 050 5, 853 6, 051 6, 249 5, 341 5, 517 6, 893	12, 873 13, 321 13, 769 14, 217 10, 602 10, 970 11, 338 11, 706 8, 843 9, 147 9, 451 9, 755 7, 974 8, 246 8, 519 8, 790 7, 201 7, 441 7, 648 17, 921 6, 614 6, 832 7, 050 7, 268 5, 853 6, 051 6, 249 6, 447 5, 341 6, 517 5, 518 3, 581 5, 517 5, 589 3, 5, 869	12, 873	12, 873 13, 321 13, 769 14, 217 14, 665 15, 113 10, 002 10, 970 11, 338 11, 766 12, 074 12, 442 8, 843 0, 147 0, 451 9, 755 10, 659 10, 337 7, 974 8, 246 8, 518 8, 790 9, 002 0, 334 7, 201 7, 441 7, 581 7, 921 8, 161 8, 401 6, 614 6, 632 7, 050 7, 298 7, 486 7, 704 5, 853 6, 051 6, 249 6, 447 6, 645 6, 843 5, 341 5, 517 5, 893 5, 869 6, 045 6, 221	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	12, 873 13, 321 13, 769 14, 217 14, 665 15, 113 15, 591 16, 059 10, 002 10, 970 11, 338 17, 706 12, 974 12, 442 12, 8+0 13, 178 7, 974 8, 246 8, 518 8, 790 9, 962 9, 334 9, 306 9, 873 7, 201 7, 441 7, 691 7, 208 7, 201 7, 441 7, 691 7, 208 7, 20	12, 873 13, 321 13, 769 14, 217 14, 665 15, 113 15, 591 16, 009 16, 457 10, 002 10, 070 11, 393 11, 708 12, 074 12, 442 12, 8-0 13, 178 13, 546 8, 843 9, 147 9, 451 19, 755 10, 959 10, 303 10, 307 10, 307 11, 307 11, 275 7, 974 8, 246 8, 518 8, 750 9, 962 9, 334 9, 306 9, 873 10, 150 7, 201 7, 241 7, 681 7, 692 18, 161 8, 401 8, 641 8, 881 9, 121 6, 614 6, 832 7, 050 7, 298 7, 486 7, 704 7, 922 8, 149 8, 5, 585 3, 6, 051 6, 249 6, 447 6, 645 6, 843 7, 041 7, 230 7, 358 5, 341 5, 517 5, 893 5, 809 6, 045 6, 221 6, 397 9, 673 6, 749

(c) Foreign Service officers, Reserve officers, and Foreign Service staff officers and employees who are entitled to receive basic compensation immediately prior to the effective date of this section at one of the rates provided by section 412 or 415 of the Foreign Service Act of 1946 shall receive basic compensation, on and after such effective